

KALISPELL

Chamber of Commerce
Convention & Visitor Bureau

September 2017

KALISPELL CHAMBER NEWSLETTER

4-H & FFA Market Livestock Sale Broke Record, Raised Over Half a Million Dollars

Thank you to all of the chamber members and community advocates who supported the 2017 4-H & FFA Market Livestock Sale. We have been an organizer of the sale for nearly 40 years and can confidently say this was the largest one we have ever been a part of. Even though we knew this would be a large sale, we grossly underestimated just how large it would be and how much our community would turn out to support this year's students.

This sale was supported by 122 different local buyers, beating last year's total by more than \$138,000, bringing in \$515,090 - all of which goes completely back to the students who raised each lamb, hog, or steer.

We're looking forward to next year's sale and hope to see many of you there.



Grand Champion - Bailey Lake



Grand Champion - Nate Tutvedt



Grand Champion - Evan Heupel



Thank you to this year's
Friend of the Sale,
Anderson Masonry, for
all you do to support our
local 4-H & FFA Students

EVENTS COMING UP

September 9-10

Montana Dragon Boat Festival
Volunteer Park - Lakeside

September 12

Informational Meeting - Italy 2018
5:30-6:30pm - Kalispell Chamber Board Room

September 12

Flathead Area Young Professionals with Thrive!
5:30-7:00pm - Hampton Inn-Kalispell

September 19

Manufacturing Month Kickoff Lunch
11:45am-1:15pm - Red Lion Hotel-Kalispell

September 21

Thinking Thursday: Workforce Retention
8:30-10:30am - Kalispell Chamber Board Room

September 27

UNWIND with Whitefish Credit Union
5:00-6:00pm at 1825 Hwy 93 South, Kalispell

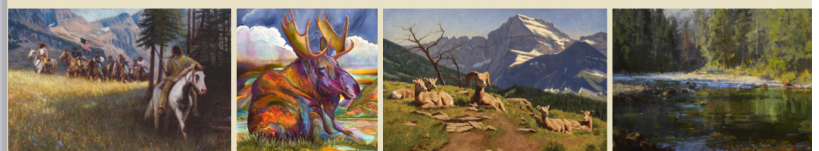
– Join Us –

A TIMELESS LEGACY

Continuing the Artistic Legacy of
Glacier National Park, Montana

Art Sale • Saturday, August 12
Discovery Series • Saturday, August 12
Exhibit • August 15-September 23

28 Nationally-Renowned
Women Artists



302 2ND Avenue E | Kalispell, Montana | 406.755.5268 | hockadaymuseum.org

CHAMBER BRIEFS



Montana Business Agenda Tour

The Montana Chamber of Commerce hits the road for their 2017 Montana Business Agenda (MBA) Tour in September and October. The MBA tour provides an opportunity for input by members, as well as updates from the state chamber. The tour will be in Kalispell on Wednesday, September 6 at 7:30am in our Board Room (15 Depot Park). Please contact alexandria@montanachamber.com if you're interested in attending.

Transportation Advisory Committee meets on Reserve Dr. and Willow Glen

On August 15 the Kalispell Transportation Advisory Committee met to plan for the next projects on the Kalispell urban highway system. The committee is made up of representatives of Kalispell, Flathead County, and the Montana Department of Transportation. High on the list for consideration was Reserve Drive between US 93 and Whitefish Stage, as well as Willow Glen. The committee also discussed additional highway funds coming to Kalispell under HB 473. The City is scheduled its allocation of \$324,697 in 2018, \$384,908 in 2019, and \$511,782 in 2023.

Vote for the Kalispell Bypass for National Transportation Award

The Kalispell Bypass recently won a regional award for the America's Transportation Awards (ATA) program sponsored by AASHTO and AAA. Now, the Bypass has been recognized by ATA as an America's Top 12 as described by the link following. The project will now compete for the National Grand Prize and the People's Choice Award. Please, take 20 seconds and vote for the Kalispell Bypass and help it earn this national award. <https://americantransportationawards.org/>

Education and Communications committee set luncheon agenda and plans Manufacturing Month of Events:

The committee has set the luncheon agenda for the balance of 2017. Please mark your calendars for the following dates.

- | | |
|---------|---|
| Sept 19 | Manufacturing Month panel of high-performing manufacturers and their products |
| Oct 17 | Big Thinking for Small Businesses |

More Cuts Coming to More Segments of Montana Government

The Governor's budget director has directed state agencies to plan for sweeping budget cuts this fall, hitting more agencies and staff reductions than those previously announced in July. His memo outlines up to \$117.9m could be cut in the current fiscal year and another \$119.2m in FY'19. See the memo from Dan Villa, Budget Director at <http://bit.ly/2eHUPq5>.

SCORE Recruitment Event, September 15

A Northwest Montana SCORE recruitment event will be held on September 15 from 11:30am - 1:00pm in our Board Room (15 Depot Park) and a light lunch will be served. SCORE, a resource partner of the SBA, was formed in 1964 and its mission is to help aspiring and existing businesses succeed. If you are interested in serving as a mentor and being part of the Northwest Montana SCORE Chapter, or would just like to learn more about SCORE, please plan to attend and contact Michelle Johnston at (406) 442-5966.



Nominations for the Kalispell Chamber Board of Directors

Nominations are now open for our Board of Directors for a term of 2018 - 2020. If you are interested or have questions, please contact Joe Unterreiner at (406) 758-2804 or joe@kalispellchamber.com.

August Billion Dollar Luncheon Highlighted Kalispell's Rapid Growth

Our August 24th luncheon featured over 20 commercial and institutional development projects that are setting the pace for Kalispell's current growth as a regional trade center.

"Now, essentially what the Billion Dollar Tour is, is a culmination of construction happening in hospitality, healthcare, education, community, industrial, residential, retail, and restaurant industries over the next couple of years," said Dave Mitchell with CTA Architects.

Mitchell added that CTA Architects also sees an opportunity to develop while using cleaner energy, saying, "there's a lot of opportunity for sustainable energy and we feel we're on the leading edge and continue to promote it as best we can."

If you're interested in viewing the presentation from the luncheon, please see <http://bit.ly/2wCs9om>.



Montana Dragon Boat Festival

September 9-10 | Volunteer Park | Lakeside

Come down for dragon boat race excitement and stay for more fun, like live music, free kid's activities, Montana craft beer and local food, and the World's First Paddle Board Boxing Tournament, and as always, there's free parking!

View the [schedule of events](http://www.montanadragonboat.com) for the weekend at www.montanadragonboat.com.

Volunteers needed! It takes a strong team to paddle a dragon boat, but it takes a whole crew of amazing volunteers to power the festival. Be a volunteer and receive a special dragon boat t-shirt, lunch, and a fun and memorable experience. There are a variety of shifts and duties - visit <http://bit.ly/2w4daQp> to see what you can do.



Free Business-2-Business Seminar

September 18 | 9:00 - 11:00am | Hampton Inn-Kalispell

If you are in the business for lodging, attractions, activities, guest ranches, or guide services and are interested in the International Tourism Market, you're encouraged to sign up for this educational workshop.

Attend the Business-2-Business seminar for presentations by one of Montana's preferred inbound tour operators and by Marlee Iverson, International Travel Trade Manager at MOTBD. The information presented during this seminar will be very helpful if you're planning to attend the International Roundup held in Kalispell in April 2018.

To register for this FREE event, please visit: <http://bit.ly/2waJPZ9> and enter the password: international.

November 25, 2017



Sign up your business for Small Business Saturday! It's free!

Contact us at (406) 758-2803 or info@kalispellchamber.com

Flathead Manufacturing (MFG) Month Runs Events September 19 - October 25



We'd like to invite you to celebrate the breadth and quality of products made right here in the Flathead Valley during Flathead Manufacturing Month, our local series of events surrounding National Manufacturing Day.

The manufacturing industry plays a substantial role in the Flathead Valley economy. Manufacturing earnings in Flathead County is nearly twice the national average and represent the highest concentration of any industry sector, according to the Bureau of Business and Economic Research at The University of Montana.

This exciting, dynamic industry boasts local manufacturers in the areas of computer equipment, energy, communications, machined products, medical devices, pharmaceuticals, wood products, firearms, and food and beverage, so no matter what you're passionate about, there's bound to be a facility tour over the next month that sparks your interest.

From learning about the firearms we use for hunting and the machines used to make our smartphones, to tasting the finest honey yogurt or craft beer, Flathead Manufacturing Month is a time for students, parents, educators, media, customers, suppliers, and the entire community to enjoy all the Flathead has to offer.

In addition, to support the workforce in this rapidly growing industry, the members of our Manufacturers Alliance have joined together to offer two scholarships, totaling \$2,000, to students in the occupational trades programs at Flathead Valley Community College.



Joe Unterreiner, President/CEO
Kalispell Chamber of Commerce



Mike Nye, Applied Materials
Chairman of the Manufacturers Alliance



Calendar of Events

Tuesday, September 19

11:45am - 1:15pm: Manufacturing Month Kick-off Luncheon at the Red Lion Hotel-Kalispell

Thursday, September 21

8:30am - 10:00am: Workforce Retention Seminar at the Kalispell Chamber Board Room
Presented by LC Staffing

Monday, October 2

5:00pm at Flathead Lake Brewing Company

Tuesday, October 3

3:00pm and 4:00pm at Weyerhaeuser

Thursday, October 5

11:00am at Kalispell Creamery
1:00pm and 2:00pm at Bio Energy Systems
2:30pm at PROOF Research
3:00pm and 4:00pm at Aluma Glass
5:00pm at Glacier Sun Winery

Friday, October 6

8:30am at Colter Coffee Roasting
10:00am at Defiance Machine
11:00am at Applied Materials
1:00pm at Nomad GCS
2:30pm at Glacier Precast Concrete
5:00pm at Kalispell Brewing Co.

Thursday, October 12

8:30am - 10:00am: Career Path Development Seminar at the Kalispell Chamber Board Room
Presented by LC Staffing

Thursday, October 19

12:30pm - 4:30pm: Timber Tour, visiting Weyerhaeuser and FH Stoltze Lumber Plants

Wednesday, October 25

5:00pm - 6:30pm UNWIND with Applied Materials and LC Staffing

PRESENTED
BY:



IN
ASSOCIATION
WITH:



Upcoming Seminars to Focus on Workforce Retention and Development

Thursday, September 21 | 8:30-10:00am
Kalispell Chamber Board Room

Workforce Retention

To be a better partner and resource to their client companies, LC Staffing conducted a survey of employers in all three of their branch locations (Bozeman, Missoula, and Kalispell) in August this year. The purpose of the survey was to find out how their client businesses were faring in a tight labor market. What was driving companies to succeed: higher wage, better benefits, workplace culture, or something else?

In this seminar, LC Staffing will highlight the results of that study, as well as sharing some of the best practices for manufacturing workforce retention they have found in their 30+ years of experience in staffing and HR.

Visit the calendar on our website to sign up!



Thursday, October 12 | 8:30-10:00am
Kalispell Chamber Board Room

Career Path Development

It's no secret that employees feel more engaged when they believe their employer is concerned about their personal and career development. In recent studies, the opportunity for growth has been found to be the top five most important workplace attributes for employees. Career paths provide employees with an ongoing mechanism to enhance their knowledge and skills, often leading to a mastery of their current job, promotions, and new or different positions.

Implementing career paths within your company can improve morale, career satisfaction, employee retention, productivity, and responsiveness in meeting company objectives. In this seminar, LC Staffing will outline ways to develop career path plans within the manufacturing world, as well as for other Montana industries.

Visit the calendar on our website to sign up!



THE BEST OF THE AMALFI COAST & ROME

ITALY

MARCH 14-21, 2018

FROM \$3,249/PERSON*

8 DAYS, 6 NIGHTS INCLUDING HOTELS, MEALS, DAY TRIPS, AND AIRFARE FROM KALISPELL

Please Join Us at Our Next Informational Meeting
September 12 | 5:30-6:30pm | Kalispell Chamber Board Room | 15 Depot Park

Nominate Someone for This Year's Kalispell Business Awards

We are now accepting nominations for this year's Businessman of the Year Award, Businesswoman of the Year Award, and 45th Great Chief Award.

The Great Chief Award is the oldest and most prestigious award given by the Chamber. The award honors an individual who has demonstrated exceptional civic and volunteer spirit throughout their lifetime and will provide a legacy for the community.

The two other awards, Businessman of the Year and Businesswoman of the Year, recognize individuals who are outstanding business leaders. Award recipients may be owners or managers of Kalispell Chamber member businesses and positively contribute to the local economy both on an individual and business level. Additionally, nominees should utilize good management practices with their customers, employees, and vendors and be well respected among their peers.

Nomination forms can be found on our website at: www.kalispellchamber.com/programs/annual-banquet/ and are due on Monday, October 2nd by 5:00pm.



113th Annual Banquet and Auction

Mark your calendars for Thursday, November 9th for our 113th Annual Banquet and Auction. Keep an eye out in your mailboxes for a physical and digital invitation. All chamber members and community members are invited to our biggest event of the year.

Tickets are \$100 per person or \$950 for a table of ten. Sponsorships begin at just \$250. Please contact us at (406) 758-2803 or info@kalispellchamber.com to reserve your space.

Help Us Welcome 9 New Businesses to the Chamber!

Braveheart



CHAPLAIN
MINISTRY



Go Figure
Kalispell



YWAM MONTANA | LAKESIDE



Northwestern Mutual

Milestone Membership Celebrations This Month

1 Year

Whitefish Credit Union - South Kalispell
Darlington Cremation & Burial Service
Spectrum Reach
Landstar Properties
Identiry Guard
Montana and Idaho Community Development Corp

5 Years

Camas Flats, LLC

15 Years

Flathead Village Greens, LLC
Kalispell Toyota
Five Star Rentals & Property Management

30 Years

Evergreen Disposal
Glacier Jet Center