



## KALISPELL HOTELS

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- Aero Inn
- America's Best Value Inn
- Best Western Plus Flathead Lake Inn & Suites
- Blue & White Motel
- Econo Lodge Inn & Suites
- FairBridge Inn & Suites
- Glacier Ridge Suites Extended Stay
- Greenwood Village Inn & Suites
- Hampton Inn Kalispell
- Hilton Garden Inn Kalispell
- Holiday Inn Express
- Homewood Suites by Hilton
- Kalispell Grand Hotel
- Kalispell Hilltop Inn
- LaQuinta Inn & Suites
- Motel 6
- Red Lion Hotel Kalispell
- SpringHill Suites Kalispell
- Super 8
- Travelodge
- Quality Inn



**HOW TO PARTICIPATE?** Call Dawn Jackson 406-758-2820  
dawn@discoverkalispell.com | www.discoverkalispell.com





# BRING IT HOME



## BRING YOUR MEETING TO KALISPELL

Group events bring non-resident visitors to Kalispell, often for the first time which generates a return visit. Meetings and group events have a large and vital economic impact on Kalispell and the surrounding area. In addition to the lodging and meeting expenditures, our out-of-town guests spend money eating in our restaurants, shopping in the retail stores and experiencing activities and attractions in the Flathead Valley. Tourism helps sustain businesses and creates jobs.

Help us boost our local economy by referring a group gathering and your effort will be rewarded. Whether you're a member of a group, business or organization that hosts trade shows, corporate functions, regional or state conferences, or even family reunions, it's time to **Bring It Home to Kalispell**.

Give me a call, I'm here to help! Dawn Jackson, 406-758-2820 or email [dawn@discoverkalispell.com](mailto:dawn@discoverkalispell.com)



## WHAT WE NEED FROM YOU

Recommend a potential piece of group business with a contact name. It can be an association, sporting event, reunion, corporate meeting, seminar, workshop or destination wedding that requires overnight stays in one of our Kalispell hotels.

All possibilities are explored and multiple leads encouraged!

## WHAT YOU CAN EXPECT FROM US



Earn \$10 gift card for every lead referred. Gift cards will be from a variety of Kalispell businesses. Referrals will be compiled monthly and gift cards will be distributed at the end of the month. *\*Any existing business or already received leads of the KCVB or a Kalispell hotel, do not qualify.*



When your referral results in business and a contractual agreement is signed by both parties (hotel & client) YOU receive \$1 for every room night that is contracted. Checks will be distributed quarterly. *\*A minimum of 20 actualized room nights is considered a group.*



We will advocate in the best interest of your contact and you, by providing professional, reliable and friendly service.



**OUR SERVICES ARE FREE,  
THERE IS NO CATCH, HONEST!**

### RULES

1. Valid dates to receive leads and definite contracts must happen between January and December 2018. Conference dates can be held in 2018 and beyond. Definite contractual agreements are when both hotel and client have signed a contract.
2. Excludes TBID hotel staff, owners and Kalispell Chamber staff.
3. Referral must be to one of the 21 Kalispell hotels
4. Leads must be given to Dawn Jackson by either email or phone.
5. Any existing business or already received leads of the KCVB or a Kalispell hotel, do not qualify.
6. A minimum of 20 actualized room nights is considered a group.
7. If cash cannot be accepted an equivalent compensation will be provided.
8. If the price amount is \$600 or over the recipient must submit a W9 to the Kalispell Chamber.