

## KALISPELL CHAMBER NEWSLETTER - MAY 2019

#### 2019 LEGISLATIVE SESSION FINAL REPORT

A total of 1,309 bills and resolutions were introduced this session, with 375 approved by the Legislature and sent to the Governor's desk. Already, 203 bills have been signed into law by the Governor, with only five bills vetoed thus far. A total of 86 bills and resolutions were tabled in the House and 98 in the Senate. In the House, 334 bills were killed, and 126 bills were killed in the Senate. Top focuses of this year's legislative session were Medicaid Expansion, aquatic invasive species, the budget, prescription drugs, airline fuel taxes, and infrastructure.

As the Kalispell Chamber, we either monitored or took action on 104 bills that were related to supporting business in the Flathead and serving our membership. Click here to read the full recap report.

# **IN THE NEWS**



State Eyes Reclassification of Kalispell's West Reserve Drive, Daily Inter Lake

MDT Looks to Improve Kalispell's West Reserve Drive, KPAX

Downtown Kalispell Contest Calls for Color, Innovation, Daily Inter Lake

Chamber Executive Chosen for National Leadership Program, Daily Inter Lake

# TRAVEL MATTERS: HOW A SUCCESSFUL TOURISM ECONOMY STRENGTHENS OUR COMMUNITY

Tuesday, May 21 | 11:45 - 1:15pm | Red Lion Hotel | \$20/members, \$25 non-members

Join us during our May monthly luncheon to hear from top tourism experts about the impacts of the tourism economy on the Flathead. Travel matters to jobs, the state and local economy, the community, and to families. Hear how our local culture is being represented through art, history, and events. Learn how we're adapting to market changes and what's needed to meet future trends. Discover Glacier National Park's changing role and how they're aligning the protection of resources and recreation. Gain insights into how and why visitors become property owners.

#### Presenters include:

Alisha Shilling - Kalico Art Center

Jeff Mow - Glacier National Park, Superintendent

Dawn Jackson - Kalispell Convention & Visitor Bureau, Group Sales Manager Jeri Moon - Northwest Montana Association of Realtors, Executive Officer

Diane Medler - Kalispell Convention & Visitor Bureau, Director (Moderator)

This event is \$20/members, \$25/non-members and includes lunch. Anyone wishing to hear the program from the back of the room without lunch may do so at no cost.

This luncheon proudly sponsored by:



#### UNWIND WITH BIG SKY PUBLIC RELATIONS AT INNSPACE

Tuesday, May 14 | 5:00 - 6:30pm | InnSpace: 165 Commons Loop, Kalispell | FREE!

Come UNWIND with Big Sky Public Relations at the InnSpace offices! Meet representatives from both companies in addition to dozens of the top businesspeople from across the Flathead Valley. Stop by for happy hour, hor'dourves, live music by Eric Allen, and more!

Bring plenty of business cards to hand out and drop one in for our 50/50 raffle and the chance to win an Apollo office chair. Click here to share this event on Facebook.





#### THINKING THURSDAY: UTILIZING FACEBOOK FOR BUSINESS

Thursday, May 16 | 8:30 - 10:00am | Kalispell Chamber Conference Room | FREE!

"I don't have time for Facebook. I have a business to run!" Does that sound like you? Or how about "I have been posting on my business Facebook page regularly. Where are my customers?"

Learn how to take control of your Facebook marketing and generate leads for your business with Hagadone Media Montana, a full service local marketing agency. They provide social media advertising, website development, SEO, SEM, programmatic advertising, email marketing, listings management, reputation management, video and more!

Presenting this month:



This event is limited in space and open for the first 35 people who register here.

#### OPPORTUNITY ZONES AND ADDITIONAL DEVELOPMENT INCENTIVES

Thursday, May 23 | 10:00am - 12:00pm | Northwest Montana Association of Realtors | FREE

If you are actively involved in the development community as a Realtor, mortgage broker, banker, investor, developer, etc., then we encourage you to attend the follow up session to our February luncheon on opportunity zones. Featuring Kim Morisaki from Montana West Economic Development on the available CHS properties for sale and New Market Tax Credits, Bryson Pelc from Jordahl & Sliter on updated guidance for Opportunity Zones, Lad Barney on rural development funds for feasibility and financing, and Jared Nygren from the City of Kalispell's Planning Office on Tax Increment Financing and the B3 Zone. This event is produced in cooperation with the Northwest Montana Association of Realtors. To register for this event, please contact our office directly at (406) 758-2803.

### WHY LEADERSHIP FLATHEAD?



Leadership Flathead Spotlight: Jeff Steffens, North Valley Hospital

Leadership Flathead is a treasure map. It's an adventure. It's a transformative program that will leave you better than before. It's all of these things and more! It will enrich not only your life, but the lives dotted throughout this community. But this is not a secret, only an invitation . . .

I became a Class Officer in 2018. I did so for three reasons: a passion to learn more about the Flathead, an interest to forge new connections with people and the desire to serve. Public service is relatively new to me; customer service and I go way back. I sought to combine these two attributes.

Being a Class Officer has been a kaleidoscope of perspectives. My first year in this program was intense. Big ideas were presented at every session. Professional skills were taught and developed. Community challenges sprang up during panel discussions. My classmates encouraged me to ask questions and consider new points of view. Throughout this journey my mind and heart grew exponentially.

My second year has been focused on continuing to open the eyes and hearts of others in the Valley. Although I've repeated Leadership Flathead sessions twice, they've been completely different—but each just as valuable. Things I missed the first round I picked up during the second. Having been both a participant and a Class Officer has helped me grow as a leader and better appreciate the value this program brings back to our community. The friendships and memories made here I'll cherish forever.

For more information on our Leadership Flathead program, please click here.

#### WELCOME NEW MEMBERS FROM APRIL!



















IdentoGO.com/precheck





#### MT PTAC GovMatch 2019

#### Purpose of event

To facilitate introductions between Montana businesses and federal, state, and local government buyers.

#### **Event details**

When: Wednesday, May 29, 2019

Time: 8:30 am to 3:00 pm \*\*Lunch will be provided for agency representatives\*\* Where: 19 N Broadway, Billings MT 59101 (Grand Ballroom, Northern Hotel) Parking: Empire Garage, 11 N Broadway (Entrance is next door to the Northern Hotel)

This event will be an open house format. Agency representatives will have their own table to conduct one on one conversations with potential vendors/suppliers. Business owners will rotate from table to table to get acquainted with agency buyers and discuss doing business. There is no need to prepare a formal presentation. See below for more information.

#### What to bring:

- Collateral material that communicates the purpose/mission of your agency and how to do business with your agency
- Current forecast/list of upcoming projects (if available)
- Business cards
- · Laptop (Wi-fi will be available)

#### Be prepared to discuss one on one:

- · How to become registered as a supplier/vendor with your agency
- Types of contract vehicles used by your agency
- Upcoming projects within the next year high and low dollar amounts
- Common types of products and services purchased by your agency

#### Please confirm your participation by contacting the Billings PTAC!

Deanna Langman 406-869-8410 langman@bigskyeda.org

Rosalind Dix 406-869-8413 dix@bigskyeda.org

#### MAY MEMBERSHIP MILESTONES

#### 25 YEARS

- Eisinger Honda
- Wintrust Mortgage

#### **5 YEARS**

Glacier National Park Lodges

#### 1 YEAR

- NW Montana Veteran's Stand Down Food Pantry
- · When in Rome Pizzeria/Video Plus
- · Bia Sky Brews Cruise
- Rough Cut Cider
- American Cancer Society
- eXp Realty LLC.
- · Casa Mexico
- Mountain Lake Mortgage
- Tailing Loop Winery



# 74016

Flathead Area Young Professionals will be hosting the statewide Montana Young Professionals Summit coming to Kalispell June 12-14 this year! We are excited to welcome you to the regional, cultural, and economic powerhouse that is Kalispell for the 2019 Montana Young Professionals Summit. The theme of this year's summit is Ignite. How are you going to ignite your community, career, company, yourself, and others around you?

# **AGENDA**

#### **WEDNESDAY, JUNE 12**

3:00PM - REGISTRATION AND CHECK-IN 6:00PM - KICKOFF CRUISE ON FLATHEAD LAKE

#### **THURSDAY, JUNE 13**

7:00AM - REGISTRATION AND CHECK-IN OPENS 8:30AM - WELCOME REMARKS AND INTROS

9:30AM - KEYNOTE SPEAKER, JUSTIN SCHENCK

10:30AM - BREAK

10:45AM - BREAKOUT SESSION #1

12:00PM - LUNCH

1:20PM - BREAKOUT SESSION #2.

2:45PM - CREATIVE TEAM BUILDING

4:00PM - BREAK (AND A SURPRISE!)

4:15PM - CLOSING REMARKS

6:00PM - A VIP EXPERIENCE AT THE BLUE MOON RODEO

#### **FRIDAY, JUNE 14**

7:00AM - YOGA AND MIMOSAS

8:30AM - FRAMING THE DAY

9:05AM - BREAKOUT SESSION #3

10:40AM - BREAK

11:00AM - BREAKOUT SESSION #4

12:00PM - BRINGING IT ALL TOGETHER (ANNOUNCE-

**MENT OF 2020 SUMMIT)** 

12:30 - LUNCH AND CLOSING KEYNOTE

1:30 - ADJOURN

3:00 - 9:00PM OPTIONAL CLASS 3 WHITEWATER RAFT TRIP WITH GLACIER RAFT

# \$179/PERSON

# **CLICK HERE FOR ADDITIONAL INFORMATION ON:**

- Breakout session topics
- Featured Speakers
- **Accommodations**
- Things to do in Kalispell

#### **SPONSORED BY:**















KALISPELL REGIONAL HEALTHCARE

Sponsorship opportunities still available! **Contact Kate Lufkin at (406) 758-2801**