

3033

BOARD OFFICER

Eric Winkler
Chair

Stephine
McClure

Barbara
Merrill & Colette

Christine Springs
Meredith Post-Flair

Leanne Olsen
President CEO

BOARD OF MEMBERS

Editha
Eric Fogarty
Eva-Fredriksson
Fay Green
Gina Hoffmann
Joan Kirk
Jill Gaudin
Joanna
Cindy Hoffmann
Kathleen
Liz Kelly
Paul Rasmussen
Rob Reynolds
Tara Jones
Teresa Williams
Thea
Tom Anderson
Terry

ADDITIONAL BOARD MEMBERS

Angi Gaudin
Dany Rasmussen
Eric Fogarty
Eva-Fredriksson
Meredith Post-Flair
Tom Anderson

ADVISORS

Christine Anne Young
Dr. Jeffrey

Kalispell Chamber
President

Leanne Olsen

INDUSTRY SECTOR ADVISORS

Business Alliance
Doreen Gaudin
Thea Anderson

Position Title: Business Development Director

Type: Permanent, Full Time, Monday – Friday 9am – 5pm, some evenings for events

Classification: Exempt Compensation: DOE (Strong salary plus incentive program)

Benefits: Health/Dental/Vision Insurance, Life Insurance, Employer Contributed Health Savings Account, 401k plan, Vacation and Sick Time

Reports To: President/CEO

Position Description: The **Business Development Director** is responsible for developing relationships with current members to increase retention and higher investments as well as create new member recruitment plans to continually add to the overall membership base. They are responsible for some sponsorship sales and advertising sales. This position also serves as staff liaison to Ambassadors, Rathwaal Area Young Professionals, and potentially serve as the director of Leadership/Rathwaal.

The right individual believes in the values of relational sales and helping others be successful. They work independently but are a fierce team player. They thrive on building long lasting relationships with members and our community stakeholders. They ask questions and are always listening and working to develop solutions to solve our member's pain points. They love innovation and consider themselves a change agent. They are a strong communicator - both verbal and written. They meet deadlines and have the skills to self manage their time and sales. They are a proponent and user of social media (facebook, linkedin, instagram, Twitter) and are technology savvy. They enjoy being a leader and speaking in public settings. They consider themselves a connector and a champion of the Kalispell and Rathwaal valley community.

Position will remain open until we find the right person - but we will be working as quickly as possible to select our next businessmate. Email L_damoc@kalispellchamber.com your resume and cover letter.