



2022

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PROGRAMS

Flathead Area Young
Professionals

Kalispell Chamber
Foundation

Leadership Flathead

INDUSTRY SECTOR PARTNERSHIPS

Bioscience Alliance

Discover Kalispell

Manufacturers Alliance

Position Title: Business Development Director

Type: Permanent, Full Time, Monday – Friday 8am – 5pm, some evenings for events

Classification: Exempt Compensation: DOE (Strong salary plus incentive program)

Benefits: Health/Dental/Vision Insurance, Life Insurance, Employer Contributed Health Savings Account, SarSep plan, Vacation and Sick Time

Reports To: President/CEO

Position Description: The **Business Development Director** is responsible for developing relationships with current members to increase retention and higher investments as well as create new member recruitment plans to continually add to the overall membership base. They are responsible for some sponsorship sales and advertising sales. This position also serves as staff liaison to Ambassadors, Flathead Area Young Professionals, and potentially serve as the director of Leadership Flathead.

The right individual believes in the values of relational sales and helping others be successful. They work independently but are a fierce team player. They thrive on building long lasting relationships with members and our community stakeholders. They ask questions and are always listening and working to develop solutions to solve our member's pain points. They love innovation and consider themselves a change-agent. They are a strong communicator – both verbal and written. They meet deadlines and have the skills to self-manage their time and tasks. They are a proponent and user of social media (Facebook, LinkedIn, Instagram, Twitter) and are technology savvy. They enjoy being a leader and speaking in public settings. They consider themselves a connector and a champion of the Kalispell and Flathead Valley community.

Position will remain open until we find the right person – but we will be working as quickly as possible to select our next teammate. Email L.clarno@kalispellchamber.com your resume and cover letter.